

CARLA HARRIS

Renowned Wall Street executive, author, and speaker, inspires audiences with insights on leadership, success, and authenticity

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- Acclaimed Wall Street veteran and Vice Chairman of Wealth Management at Morgan Stanley
- Author of best-selling books Expect to Win and Strategize to Win, offering powerful lessons on achieving career success
- Recognized by Fortune as one of the 50 Most Powerful Black Executives in Corporate America
- Passionate advocate for diversity, inclusion, and authentic leadership in the workplace
- Dynamic and engaging speaker who empowers audiences with actionable strategies for thriving in business and life

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Carla Harris is a trailblazing leader in business and finance, with over three decades of experience on Wall Street. As Vice Chairman of Wealth Management at Morgan Stanley, Carla has broken barriers, earning her a reputation as one of the most influential executives in the financial industry. Her achievements have been recognized by Fortune, Black Enterprise, and U.S. Banker, cementing her status as a leading voice in corporate leadership.

Carla is also a celebrated author of two best-selling books, Expect to Win and Strategize to Win, where she shares lessons on navigating careers, embracing authenticity, and achieving professional success. Her work inspires individuals and organizations to unlock their full potential by leveraging strengths, building resilience, and leading with purpose.

A dynamic and charismatic speaker, Carla captivates audiences with her personal journey, from climbing the corporate ladder to championing diversity and inclusion in the workplace. Her keynotes combine actionable insights with motivational energy, providing practical strategies for thriving in competitive environments.

Beyond her professional accolades, Carla is an accomplished gospel singer, having released several albums, and is a dedicated philanthropist focused on education and leadership development. Her multifaceted experiences make her an inspiring role model and thought leader.

TEMAS

Carla tailors each presentation to the needs of her audience and is not limited to the topics listed below. Please ask us about any subject that interests you:

- Expect to Win
- Leadership and Inclusion
- Diversity
- Strategize to Win
- Empowering Women in Business

PROGRAMAS

Carla's Pearls: Tools for Maximizing Your Success

Carla speaks about the proven strategies that have helped her succeed and thrive on Wall Street. This presentation shines the light on her self-described "Pearls" of wisdom. She helps audiences maximize success from where they currently find themselves, as well as increasing the odds of reaching the position they aspire to. Discussion points include the importance—and the power—of perceptions in the workplace, key relationships needed to ensure your success, and the role authenticity plays in being a powerful leader.

Leadership: Currency, Change, & Creating A Powerful Presence

Carla Harris is the Vice Chairman of Morgan Stanley, that's true. But she is also a gospel recording artist, and author of two books: Expect to Win: 10 Proven Strategies to Surviving in the Workplace and Strategize to Win: The New Way to Start Out, Step Up, or Start Over in Your Career.

In this presentation, Carla talks with audiences about the components of positioning yourself to maximize success as a leader in your current career environment or in the environment you desire. The concepts of performance currency vs. relationship currency are explored, as well as how to manage change, create change, and become an impactful and influential leader.

Expect to Win: Authentic Leadership for Success

Carla shares her proven strategies for achieving success by embracing authenticity, leveraging strengths, and cultivating resilience.

Diversity as a Competitive Advantage

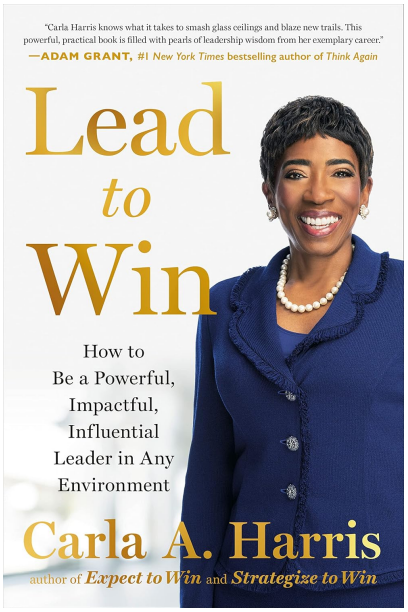
This keynote explores how organizations can unlock innovation and drive performance by fostering an inclusive and diverse culture.

Strategize to Win: Your Blueprint for Success

Carla provides actionable tools to help professionals navigate career transitions, overcome challenges, and build a path to lasting success.

PUBLICACIONES

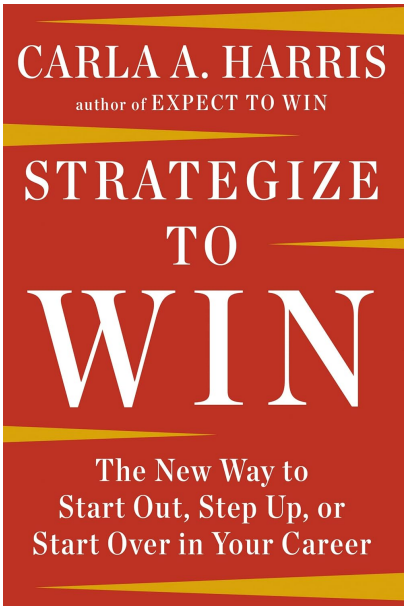
Libros



LEAD TO WIN



EXPECT TO WIN



STRATEGIZE TO WIN

CONDICIONES

- **Travels from:** New York, USA
- **Fee Range:** Please Inquire