



## SIMON SINEK

Renowned Leadership Expert, Author of "Start With Why" and "Leaders Eat Last"

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- Delivered the 2nd most-viewed TED talk of all time, with over 56 million views
  - Has written five books, including the global bestseller, Start With Why; and the New York Times and Wall Street Journal bestsellers Leaders Eat Last and Together is Better
  - Sinek may be best known for popularizing the concept of "Why" in his first Ted Talk in 2009. It rose to become the second most watched TED Talk of all time, and re-mains in the top five today with nearly 50 million views
  - His interview on millennials in the workplace broke the internet in 2016, garnering over 80 million views in a week
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Simon Sinek is an unshakable optimist. He believes in a bright future and our ability to build it together. Described as “a visionary thinker with a rare intellect,” Sinek teaches leaders and organizations how to inspire people, with a bold goal to help build a world in which the vast majority of people go home every day feeling inspired, safe, and fulfilled by their work.

A trained ethnographer, Sinek is fascinated by the people and organizations that make the greatest and longest lasting impact in the world. Over the years, he has discovered some remarkable patterns about how they think, act, and communicate, and the environments in which people operate at their natural best. He has devoted his life to sharing his thinking in order to help other leaders and organizations inspire action.

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An acclaimed author, Sinek has written five books, including the global bestseller, *Start With Why*; and the New York Times and Wall Street Journal bestsellers *Leaders Eat Last* and *Together is Better*. He is also the author of *Find Your Why: A Practical Guide to Discovering Purpose for You and Your Team*, and his most recent book, *The Infinite Game*, also a New York Times and Wall Street Journal bestseller.

Sinek’s unconventional and innovative views on business and leadership have attracted international attention. From the airline industry to the entertainment industry, from finance to fashion, from big business to entrepreneurs and police forces, Sinek has been invited to meet with a broad array of leaders and organizations in nearly every industry. He has also had the honor of sharing his ideas with multiple agencies of the US government as well as senior leaders in the United States Air Force, Marine Corps, Navy, Army, and Coast Guard.

In addition, Sinek is an adjunct staff member of the RAND Corporation, one of the most highly regarded think tanks in the world. He is also active in the arts and in the not-for-profit

world (though he prefers to call it the for-impact world).

## **TEMAS**

- Leadership
- Motivation
- Peak Performance
- Marketing
- Communication

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## **PROGRAMAS**

### **Inspires Action**

Simon Sinek inspires action. He is a perfect fit for any event or company that wants to share with attendees what it takes to inspire people inside or outside their organizations.

Those that get the most out of Simon's talk have a few things in common:

- They are open to new ideas or are willing to look at old ideas through a new lens.
- They believe that success is a team sport and believe their employees are the backbone of their business.
- They are driven by long-term success.
- They are people or companies of action.

### **The Infinite Game (Virtual Presentation)**

How can we win a game that has no end? The simple answer is, we can't. There is no such thing as "winning business." The problem is, too many companies are trying to do so.

In a game with no finish line and no agreed upon rules or metrics, it's impossible to "be number one," "be the best," or "beat the competition." In this Infinite Game, there is only those who are ahead and those who are behind.

Leaders must understand the rules of the Infinite Game. Failure to do so dramatically increases their chance of going down a path that will rob them of the will and resources to play at all. Eventually, they will drop out of the game and their competition will keep playing without them.

In this virtual presentation, Simon Sinek explores the rules of the Infinite Game, and why understanding them is essential for any leader who wants to stay ahead and outlast competitors...forever.

Simon's virtual presentations can include a combination of a brief keynote and a moderated conversation or Q&A. Length is customizable depending on a client's needs.

### **Start With Why**

Start With Why offers an unconventional perspective that explains WHY some people and organizations are more innovative, more profitable, command greater loyalties from customers and employees alike and, most importantly, are able to repeat their success over and over. Because it's all based on how people think and act, this unique view of the world has application in big business and small business, in politics and non-profit. Though some people have a natural ability to start with WHY, Simon Sinek's book offers compelling evidence that, with a little discipline, anyone can learn how to do it.

### **Leaders Eat Last**

Simon Sinek's mission is to help people wake up every day inspired to go to work and return home every night fulfilled by their work. His first book, Start With Why, offered the essential starting point, explaining the power of focusing on WHY we do what we do, before getting into the details of WHAT and HOW.

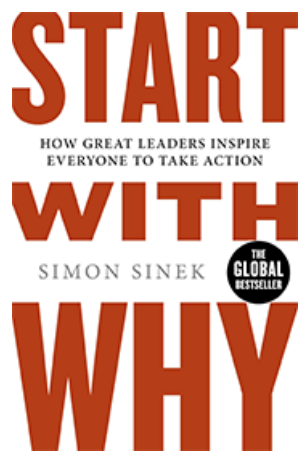
Now, Sinek is back to reveal the next step in creating happier and healthier organizations. He helps us understand, in simple terms, the biology of trust and cooperation and why they're essential to our success and fulfillment. Organizations that create environments in which trust and cooperation thrive vastly out perform their competition. And, not coincidentally, their employees love working there.

As he did in Start With Why, Sinek illustrates his points with fascinating true stories from many fields. He implores us to act sooner rather than later, because our stressful jobs are literally killing us. And he offers surprisingly simple steps for building a truly human organization.

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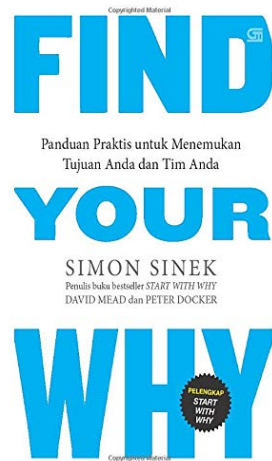
## PUBLICACIONES

### Libros



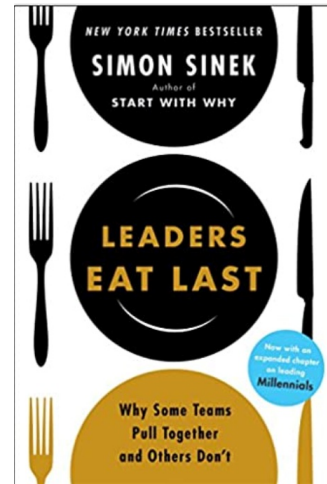
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START WITH WHY



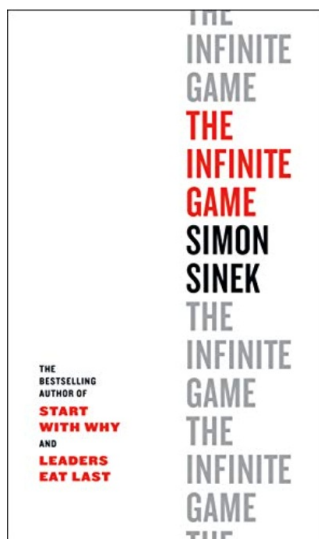
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FIND YOUR WHY



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LEADERS EAT LAST



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THE INFINITE GAME

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## CONDICIONES

- **Travels from:** New York, USA
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