

OLIVIA FOX CABANE

Author of The Charisma Myth and The Net And The Butterfly, Former Director of Innovative Leadership for Stanford's startup accelerator, StartX

- Leading Authority on Building Trust
- The Charisma Myth, went into second printing before it even launched
- Her books have been translated into 32 languages, including Mongolian.
- Previously a columnist for Forbes and The Huffington Post
- Olivia is fluent in four languages

Olivia Fox Cabane has lectured on leadership, innovation, and charisma at Harvard, Yale,

MIT and the United Nations.

She is the former Director of Innovative Leadership for Stanford University's startup accelerator, StartX, and now serves as executive coach and keynote speaker for Fortune 500 companies.

Olivia's first book, The Charisma Myth, published by Penguin Random House, went into second printing before it even launched; her books have been translated into 32 languages, including Mongolian.

Previously a columnist for Forbes and The Huffington Post, Olivia has been featured in media such as The New York Times and The Wall Street Journal.

In her pro bono work as cofounder of KindEarth.Tech, she became known for her industry landscapes mapping out food technology's most innovative companies for climate and environmental sustainability and impact investing.

Olivia is fluent in four languages and was the youngest person ever to have been appointed Foreign Trade Advisor to the French government.

TEMAS

Olivia tailors each presentation to the needs of his audience and is not limited to the topics listed below. Please ask us about any subject that interests you:

- Charisma & Leadership
- Influence & Persuasion
- Dealing with Difficult People
- The neuroscience of innovation
- Navigating uncertainty
- Conflict Resolution

PROGRAMAS

Our Most Popular Topics Include:

- Charisma and Leadership: The Science of Trust, Influence and Persuasion
- The Genius Myth: how anyone can access their inner Einstein
- Wiring The Breakthrough Brain: the mental side of innovation
- Dealing with difficult people: big egos and difficult conversations
- Self-confidence & self-esteem: dismantling the impostor syndrome
- Dealing with Difficult People: Handling big egos or difficult conversations
- Gravitas: Exuding boardroom presence, the power to command the room's attention
- Navigating Uncertainty: How your brain handles change

Charisma and Leadership: The Science of Trust and Rapport

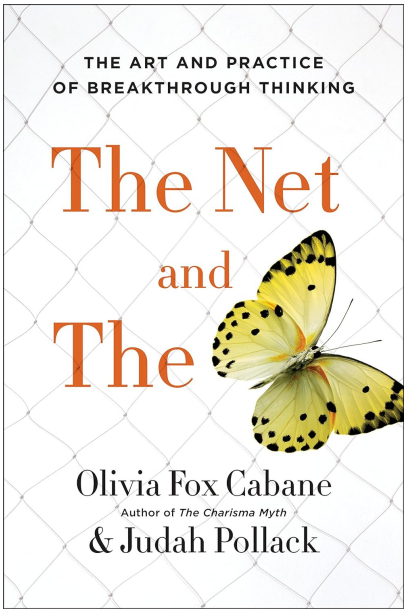
You only get one chance to make the right first impression. Within a few seconds, people judge your level of intelligence, trustworthiness, and social status. This happens in an instant, and yet can impact the way you're perceived for the rest of the relationship. How can you turn this to your advantage? This session will cover the science of charisma; the keys to making fantastic first impressions, and the secrets to having that "Wow effect", that "boardroom presence" to quickly establish credibility, trust, and rapport.

Shortcuts to Self Confidence: How to Dismantle the "Impostor Syndrome" and Silence the Inner Critic

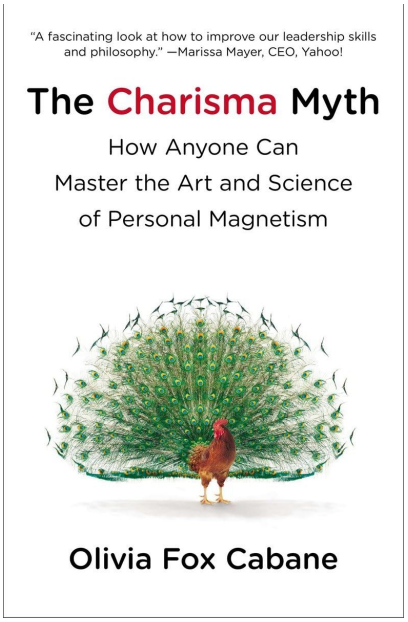
Have you ever felt as if only half of your mind were present in a conversation; while the other half was busy beating you up? Internal self-criticism is known as one of the biggest obstacles to great performance. It's often called the "silent killer" of business—so many good executives suffer from it, yet so few dare to speak about it. In this paradigm-shifting session, Olivia will provide key insights and practical techniques to increase your self-confidence and self-esteem.

PUBLICACIONES

Libros



THE NET AND THE BUTTERFLY



THE CHARISMA MYTH

CONDICIONES

- **Travels from:** California, USA
- **Fee Range:** Please Inquire