



MIGUEL ÁNGEL SANTOS

Director of Applied Research, Harvard University Growth Lab

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- He has led Harvard University Growth Lab research projects in Albania, Argentina, Jordan, Mexico, Namibia, Panama, Peru, and Venezuela
 - Assistant Professor of Development Economics at the Kennedy School of Government at Harvard University, and at the Harris School of Public Policy at the University of Chicago
 - Coordinator of the Economic Policy Team of presidential candidate Henrique Capriles in the 2012 Venezuelan presidential elections
 - PhD in Economics and Master's in Public Administration
 - Over 10 years of experience working in corporate finance and business development in Latin America.
 - Served as VP of Business Development for Latin America at Sony Pictures Entertainment, Head of Corporate Finance at Mercantil Servicios Financieros and CFO of the Telecommunications Division of Grupo Cisneros

Miguel Angel Santos is an Associate Professor of Public Policy at Harvard University's John F. Kennedy School of Government and Director of Applied Research at Harvard University's Growth Lab. He is also a Visiting Professor at the Harris School of Public Policy at the University of Chicago.

In the Growth Lab, Miguel Ángel coordinates research projects oriented to the design of public policies associated with the development process with governments around the world, at both the national and sub-national levels. All of the Lab's projects are tackled by multidisciplinary teams, comprising Harvard University professors, researchers associated with the Lab and external experts in specific areas relevant to the growth and development strategy, depending on the location. Since joining the Growth Lab in August 2014, he has led projects at the national level in Mexico, Panama, Peru, Venezuela, Jordan, and Namibia; as well as at the sub-national level in the states of Chiapas (Mexico) and Loreto (Peruvian Amazon,) and in the cities of Hermosillo (Sonora State, Mexico) and Buenos Aires.

Prior to working in international development, Miguel Angel worked for ten years in corporate finance and business development in Latin America, including positions as CFO, Telecommunications Division at Organización Cisneros (1997-2003), Head of Corporate Finance at Mercantil Servicios Financieros (2005-2007) and Vice-President of Sony Pictures and Entertainment Latin America (2008-2009.)

Miguel Ángel holds a Ph.D. in Economics from the University of Barcelona (2016), a Master's in Public Administration from the John. F. Kennedy School of Government at Harvard University, and two Master's degrees in Economics from Universitat Pompeu Fabra, one in Economics and Finance (2012) and another in Finance and International Development (2011.) He is also authorized to act as a Chartered Financial Analyst (CFA) since 2004. He has been an Assistant Professor at IESA's Finance Center since 1997 and was an Associate Professor at UCAB's School of Economics between 2003 and 2007. He is a member of the National Academy of Economic Sciences since June 2019. In addition, he was the Coordinator of the Macroeconomics team in the presidential campaign of Henrique

Capriles Radonski during the 2012 Venezuelan elections.

TEMAS

Miguel Angel Santos tailors each presentation to his audience's needs, not limited to the topics listed below:

- Economic development
 - Production diversification and structural transformation
 - Adaptive leadership in economic reform processes
 - Latin American Economic Outlook
 - Venezuela's economic outlook and political environment
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